

National KOL Manager / Network Manager Solid Tumors (d/f/m)

Job ID
REQ-10007152
Jul 11, 2024
Germany

Summary

Location: Germany #LI-Hybrid

About the Role:

With approx. 70,000 newly diagnosed cases per year, breast cancer is the most common type of cancer found in women in Germany.

In this role you are responsible for Strategic Medical Expert Engagement on a national level to ensure that women with breast cancer get the best possible treatment.

This position is part of the Therapeutic Area Solid Tumors team and reports directly into the TA Head Solid Tumors.

About the Role

Major accountabilities

Your responsibilities include, but are not limited to:

- Development of x-functional Medical expert engagement plan and influence maps in close alignment with all customer facing functions
- Establish close relationships to Medical Experts in Germany
- Develop programs dedicated to Medical Experts that support our x-functional strategic imperatives and launch priorities
- Support execution of symposia, national & regional educational events, all other engagements with ME, Explore standalones
- Set up of individual development plans (ambassadors eBC/mBC)
- Develop KPI and measure these

What you'll bring to the role:

- University degree in Health Science, Medicine or Economics or proven equivalence through business experience
- Business fluent in German and in English
- 5+ years of professional experience in (medical) customer-facing functions within the pharmaceutical industry

- Experienced in the development and execution of structured medical expert engagement plans
- Solid existing network in the field of breast cancer

Why Novartis?

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here:

<https://www.novartis.com/about/strategy/people-and-culture>

You'll receive:

You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook:

<https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity & Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse team's representative of the patients and communities we serve.

Hiring decisions are only based on the qualification for the position, regardless of gender, ethnicity, religion, sexual orientation, age and disability.

The law provides for severely disabled / equal applicants the opportunity to involve the local representative body for disabled employees (SBV) in the application process. If you

would like to request this, please let us know in advance as a note on your CV.

Adjustments for Applicants with Disabilities:

The law provides for severely disabled / equal applicants the opportunity to involve the local representative body for disabled employees (SBV) in the application process. If you would like to request this, please let us know in advance as a note on your CV.

Join our Novartis Network:

If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

Division

International

Business Unit
Innovative Medicines
Location
Germany
Site
Bavaria (without Assumption Day) (Novartis Pharma GmbH)
Company / Legal Entity
DE14 (FCRS = DE014) Novartis Pharma GmbH
Alternative Location 1
Berlin West (Sales Force) (Novartis Pharma GmbH), Germany
Functional Area
Sales
Job Type
Full time
Employment Type
Regular (Sales)
Shift Work
No
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