

# Country Medical Affairs Head

Job ID  
REQ-10017388  
Sep 06, 2024  
Singapore

## Summary

As Country Medical Affairs Head, you will lead medical affairs team and drive medical plan & disease area strategy, action plan & execution of medical activities or co-own Medical Affairs plan/co-lead the medical franchise strategy.

## About the Role

### Your Responsibilities:

- Lead the Medical Affairs team and represent Medical in the country leadership team to develop strategy aligned with business priorities and execute it through an operational Medical Plan
- Lead the Medical Team to ensure optimal collaboration within the country and region and Global Teams.
- Strategically influence and collaborate with senior leaders of different functions and other external relevant partners to support the Medical Product plans, clinical development, scientific communications and medical expert engagement plans
- Provide coaching and talent development opportunities to direct reports and managing performance reviews
- Drive and role model the culture and values and behaviors of the company across their teams
- Maintain and drive the standards of medical and scientific excellence in the country through recruitment, training, development and technical development of associates.
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt
- Distribution of marketing samples (where applicable)

### Minimum requirements

- MD / PhD / MBBS is an advantage
- 7+ years of relevant experience working with high-performing regional and local medical teams in healthcare/life sciences industry
- Track record of highly successful delivery and positive performance results driving local innovative medicine launches
- Able to critically analyze clinical trial data and credibly articulate data related to market trends and performance within the context of business competition.
- Have a deep understanding of the current practice landscape, future clinical trial status impacting practice, external industry bodies and key HCS stakeholders
- Demonstrable people leadership skills
- Proficient and fluent in English (spoken and written), with good interpersonal and communication skills.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

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<https://talentnetwork.novartis.com/network>

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Division

International

Business Unit

Innovative Medicines

Location

Singapore

Site

Mapletree Business City (MBC)

Company / Legal Entity

SG04 (FCRS = SG004) Novartis Singapore Pte Ltd

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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