

# Sr. Territory Account Specialist

Job ID  
REQ-10018000  
Aug 02, 2024  
USA

## Summary

## About the Role

### Major Accountabilities

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### Key Performance Indicators

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### Work Experience

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### Skills

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Language

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Division  
US  
Business Unit  
Innovative Medicines  
Location  
USA  
Site  
Field Sales (USA)  
Company / Legal Entity  
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation  
Functional Area  
Sales  
Employment Type  
Regular  
Shift Work  
No  
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## Description :

In addition to this variation, the risk of experiencing these CVD events in women increases after menopause<sup>3</sup>. A recent survey commissioned by Novartis UK of over 6,000 people in the UK, aged 55 and over, found that only 6 per cent of all respondents recognised a link between menopause and high levels of 'bad' (LDL) cholesterol<sup>4</sup>, revealing a startling lack of awareness.

This October marks Menopause Awareness Month, and this month's theme for World Menopause Day (18th Oct), was CVD – emphasising the demand for more awareness to be made of the link between the increased risk of CVD and menopause. That's why we asked Cardiovascular Specialist Nurse, Michaela Nuttall, to bring together experts in nutrition, cardiac rehabilitation and psychological support, to discuss this important topic and offer holistic advice and support to those affected by menopause and CVD.

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