

# Supply Chain Management (SCM) Lead

Job ID  
REQ-10022533  
Sep 16, 2024  
Cyprus

## Summary

As a Supply Chain Management (SCM) Lead you will lead effective and robust end to end supply chain operations including demand planning, supply planning, liaison with distributors, raise BORs, new launches, Imports, upload credit and debit notes.

The role is externally and internally focus, has a deep understanding of key dynamics on the local market, external models and customers / vendors as well as other functions, such as regulatory, marketing and medical particularities of the key drugs of the franchises.

## About the Role

### Major accountabilities:

- Leading monthly S&OP, Rolling Forecast, logistics and Distribution activities, Progress on New launches, Slow mover/Non mover items.
- Logistics Management for all products in private and tender market
- Manage and follow up on end-to-end process.
- Maintaining all finished pack products within agreed inventory parameters to ensure continuity of supply to Retail and Institution.
- Ensuring demand analysis and consumption tracking is carried out on behalf of the business.
- Responsible for replenishment planning, execution, and accuracy tracking.
- Leading New Launches for the NPHs keeping all stake holders informed and onboarded for relevant actions and timely launches.
- Distribution effectiveness and availability across Islands.
- Follow up with the NPhS on the orders.
- Review open order book and have a close liaison with finance with respect to coming orders and delays.
- Raise back-order escalations, credit and debit notes.
- Will act as key person for distributors and NPhS for Cyprus and Malta.
- Review and maintain stock in trade at brand and distributor level.

### Key performance indicators:

- No stock outs.
- Close liaison with external distributors
- Sales forecast KPI's
- Optimized Inventories to avoid obsolescence

## Minimum Requirements

- University degree in Marketing, Finance, Business Administration
- Master degree will be considered as asset
- 5-8 years experience in supply chain, demand planning, warehousing and logistics
- Experience in pharmaceutical industry is desirable
- Fluency (written and spoken) English & Greek

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Division

International

Business Unit

Innovative Medicines

Location

Cyprus

Site

Cyprus

Company / Legal Entity

CYP0 (FCRS = CH024) NPHS RO Cyprus

Functional Area

Technical Operations

Job Type

Full time

Employment Type

Regular

Shift Work

No

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