

# Manager

Job ID  
REQ-10005793  
Sep 03, 2024  
India

## Summary

Explore, develop, implement and evaluate Digital innovation solutions that address customer needs. Co-create with key stakeholders to build partnerships and collaborations -Leads the delivery of multiple projects across a variety of creative and marketing channels, including print and digital media. Develop and coordinate project plans across the design, development and production stages of a project to support the successful delivery within set KPI's. -Works in collaboration with brand teams, technical teams and all functions to maximize value. -Provides consultancy, advice and assistance on strategy for commercialization of products, and influence marketing/Marketing Sales Operation team on decision making on Sales Force resource allocation in most optimal ways, through delivery of proven analytics based projects. -Provide analytics support to Novartis internal customers

## About the Role

## Position Title : Manager

## Location – Hyd |India| #LI Hybrid

About the Role:

This role will be a part of our growing Data & Product Services team, and report to Team Lead – Data & Product and Build and deliver Field Excellence insights as per agreed SLAs (timeliness, accuracy, quality, etc) and drive excellent customer service Services

Key Responsibilities:

- Design, develop and/or maintain ETL based solutions that optimize field excellence activities based on Country commercial excellence needs through a variety of evolving infrastructure landscape
- Deliver services through an Agile project management approach with appropriate documentation and communication throughout the delivery of services
- Maintain standard operating procedures (SOPs), quality checklists that will enable excellent quality outputs for all outputs within the function
- Develop and maintain knowledge repositories that collect qualitative and quantitative data of field excellence related trends across Novartis operating markets

## Essential Requirements:

- Experience of at least 6 to 8 years in using ETL tools (Alteryx, DataKIU, Matillion etc.) and hands on to cloud-based platforms like Snowflake is required
- At least 6-8 years' experience in SQL and Excel and Learning Agility & Ability to manage multiple partners with 2-4 years of experience in working on Pharma datasets

## Why Novartis

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us!

## Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

You'll receive: You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

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**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Division

Operations

Business Unit

CTS

Location

India

Site

Hyderabad (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area

Marketing

Job Type

Full time

Employment Type

Regular

Shift Work

No

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