

# Director, Medical Society Partnerships & Congresses( 2 positions)

Job ID  
REQ-10018324  
Sep 06, 2024  
United Kingdom

## Summary

Lead the strategy development and execution for medical society engagement, and end-to-end congress plans for Novartis' priority assets in alignment with the Therapeutic Area (TA) strategy. Lead cross-functional collaboration to drive innovation for medical society partnerships and congresses.

## About the Role

### Major accountabilities:

- Lead development of Medical Society Partnerships strategy & plan in collaboration with TA to deliver on objectives of priority assets & disease areas.
- Accountable for development and implementation of end-to-end congress plan, in partnership with TA and cross-functional stakeholders, including Commercial Launch Strategy (CLS) and Customer Market Activation (CMA).
- Build and lead partnerships with key international medical societies, in collaboration with TAs aligned with priority assets & disease areas.
- Use a deep understanding of the mission and vision of key international medical societies, to develop individual engagement plans that foster mutually beneficial partnerships.
- Lead development and implementation of congress impact plan, to assess performance indicators, including insight generation and customer experience, and optimize resource planning.
- Drive best practice through partnerships with third party organizations, vendors, and cross-functional stakeholders, including CMA, to continuously innovate and optimize HCP engagement and customer experience in the congress channel.
- Ensure compliance with all legal regulatory and Novartis requirements for medical society partnerships and congress such as NVS policies and relevant guidance

### Requirements :

- 7+ years' experience in pharmaceutical industry or healthcare related, ideally in medical affairs and/or medical information.
- Advanced degree (e.g., MD, PharmD, PhD) or equivalent education/degree in life science/healthcare is preferred.
- Excellent stakeholder management skills and proven ability to work in a complex matrix organization across functions, therapeutic areas, regions, and countries.
- Must be able to adapt, organize, prioritize, and work effectively on multifunctional teams in a constantly changing environment

- Proven experience in Medical Affairs or External Affairs with demonstrated ability to build external partnerships.
- Strong track record
- Understanding of the role of medical societies with deep understanding of industry sponsored activities, including external medical education programs.
- Excellent written/oral communication skills.
- Thorough understanding of internal/external ethical guidelines relevant to the pharmaceutical industry.
- Strategic mindset including innovation and critical thinking with performance-oriented drive.

## Why Novartis ?

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

## Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

## You'll receive:

Competitive salary, Annual bonus, Pension scheme, Share scheme, Health insurance, 25 days annual leave, Flexible working arrangements, subsidized dining facilities, Employee recognition scheme, learning and development opportunities.

## Join our Novartis Network:

If this role is not suitable to your experience or career goals but you wish to stay connected to learn more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

United Kingdom

Site

London (The Westworks)

Company / Legal Entity

GB16 (FCRS = GB016) Novartis Pharmaceuticals UK Ltd.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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